



San Antonio

CONSTRUCTION NEWS

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Celebrating 125 years



Chamberlin Roofing & Waterproofing's San Antonio leadership team
L-R: Chip Goode, Sergio Lopez, Nick Flory, Vince Patterson, Adam Matthys and Tim Shaw

Founded in 1897 as a weather-stripping company, **Chamberlin Roofing & Waterproofing** got its start selling their patented metal weather stripping products door-to-door to homeowners. Since then, it has evolved into a commercial roofing and waterproofing company.

When John Chamberlin of Detroit, MI founded the company, it was known as **Chamberlin Metal Weather Strip Company**. Chamberlin patented, manufactured and installed some of the nation's first weatherproofing products. By the late 1940s, Chamberlin products were utilized in homes and businesses throughout the United States.

The company expanded to Texas in 1978 in Houston and now has locations in

Dallas/Fort Worth, Austin and San Antonio all serving Texas. They also have offices in Oklahoma, Louisiana and Arkansas.

"The Austin and San Antonio branches serve South Texas from Waco south," says Austin/San Antonio Chamberlin Roofing & Waterproofing Vice President and General Manager **Adam Matthys**. "John Kafka, who started Chamberlin in Texas in 1987 when he moved to the Houston market established a pretty great foundation for us all to grow on. His legacy is really what we've been able to grow and improve on to become what we are today."

With one other employee, Kafka started Chamberlin Roofing & Waterproofing in Texas. They expanded and

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65 and stronger than ever



L-R: 3rd-generation Tony Fazzone and 2nd-generation Joe Fazzone at a monument dedicated to Fazzone Construction founder, Domenico "Dom" Fazzone

It's been a good ride for **Fazzone Construction** since its humble beginning in Schenectady, NY. Founder **Domenico "Dom" Fazzone** started Fazzone Construction in 1957 just a few years after immigrating from Italy.

Dom made the journey to the United States with only \$100 in his pocket. He only knew two words of English: milk and bread. But that didn't stop him. He came to the United States to live the American dream and by all accounts, he did.

He knew the meaning of hard work, integrity and attention to detail, and built his business on those principals alone. In 1977, looking for a change from the cold winters, he relocated his family and his company to Austin, TX. He built a 3200-sf building and soon after, Fazzone Con-

struction was landing jobs and building a name for itself.

His son, **Joseph "Joe" Fazzone**, returned to the family business in 1998 after a successful career as a Certified Public Accountant. Assuming a leadership position in the company as President, Joe commuted from San Antonio to Austin to oversee projects in both cities from the company's Cedar Park location.

In 2011, Fazzone Construction celebrated the grand opening of its San Antonio office which is now the company's headquarters. With an office in Cedar Park and the home office in San Antonio, Fazzone Construction continues to build a solid reputation for their ability to construct high quality, complex commercial

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Celebrating 15 years

As a quartermaster in the U.S. Army, Joe Monroe was accustomed to getting things done and getting them done on time. "We were in charge of everything - moving vehicles, getting them from point A to point B, ordering supplies, material accountability, everything" says Monroe. "It's like that old saying, logistics wins wars. If you have the right stuff, how are going to fight?" And according to Monroe, the same can be said about construction.

Monroe has always dreamed of owning his own business and he's always enjoyed building things. Even in high school, Monroe took shop. His interest just expanded from there. After serving 22 years of active duty in the Army, when it was time for Monroe to retire, he knew he wanted to open his own business and he wanted it to be along the lines of logistics.

In 2007, during a time when our country was facing demanding new chal-



Consolidated Installation Support owner and veteran, Joe Monroe

lenges such as fighting in Iraq, Afghanistan and other threats, Monroe started **Consolidated Installation Support LLC** evolving into a full construction company. He got his start with the Audie L. Murphy Memorial Veterans' Hospital when they needed a concrete slab poured. After completing the work, they continued to offer him work and here he is today, celebrating 15 years in business.

"My claim to fame was in concrete," recalls Monroe. "I made history in San Antonio back in 2014 being the first African American company to win a primary bid with the City of San Antonio Transportation Capital Improvements (TCI) as the prime contractor for construction.

"It was the Tom Slick Park. We poured and constructed a full basketball court and overhead canopies for shade, sidewalks and restriped the parking lot. The project was about \$360,000."

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Industry FOLKS

Kayla Choate
Marketing Manager
Rogers-O'Brien Construction
San Antonio, TX



After graduating from Texas State University with a Bachelor of Arts in Mass Communication degree, Kayla Choate went back to school four years later for a Master of Arts in Technical Communication degree.

"Right out of high school I thought how cool it would be to work in PR like Samantha from Sex and City! I enjoy writing and journalism and felt that this career direction would be a good fit. I took several different media classes during my undergrad. I really liked journalism, electronic media as well as the business classes for my minor.

"After graduating and working in a sales role I discovered a new type of communication – technical writing. One of my first sales deals was to a technology company and the main client I worked with was a technical writer. I learned a great deal about her work and was fascinated with the integration of writing and technology. This led to me going back to get my masters."

While working in the healthcare industry as a proposal writer, a close contact of Kayla's husband said the construction company he worked for was looking to hire a technical writer. Kayla met and interviewed shortly after and was hired on as a technical writer.

As the marketing manager at Rogers-O'Brien in San Antonio, Kayla leads marketing and branding initiatives for the San Antonio region. This includes proposal management, marketing campaigns, regional marketing planning, media and PR, and digital campaigns.

"I like learning about how the projects we build fulfill our clients' vision. Learning these stories from the project managers, superintendents, estimators, and client directors is so rewarding. Our people take great pride in their work and work to deliver the best quality product for our clients. Taking the stories from both the project teams and the client experiences to craft a meaningful marketing message that's reflective of our core values is what I work to achieve every day."

Kayla feels very lucky to have many mentors in her life, many of which are informal and have become great friends. "They are a source of leadership, knowledge, and confidence when I need direction and guidance. Their influence in my life has been to challenge myself to do more than I think I'm capable of doing. I've learned that I need to push past what's comfortable to find that I'm capable of much more."

Kayla enjoys traveling, reading, wine tasting, and being with friends and family. After being married for seven years, Kayla and her husband Dave, traveled to Hawaii, for the first time, last December. They met in college where Dave was enrolled in the construction program at Texas State University. He works in the AEC industry as a superintendent. "I think because we both work in the industry, albeit in different roles, our experience gives the other better insight about the work it takes to win work and execute that work." -cmw

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opened an office in Austin in 1985, followed by San Antonio.

Today, Chamberlin installs a variety of products and services which include waterproofing, caulking, building restoration, garage restoration, roofing and sheet metal, sub-roofing systems, building maintenance and leak repair, PRAM (Proactive Roof Asset Management) and emergency leak repair. Their team has extensive knowledge of their products, product systems and their appropriate use, understanding available cost efficiencies.

Chamberlin has become experienced in a variety of projects in aviation, cultural/non-profit, government, health-care, higher education, historic, hospitality, industrial/warehouse, K-12 education, multi-family, condominium, office, commercial, parking garages, religion, retail, sports and entertainment, and LEED certified. "We run the whole gamut of the exterior façade," says Matthys. "We prevent water infiltration on all five sides of the building, from the under slab, the below grade walls, the above grade walls of the building and the roof, as well as miscellaneous items on the interior of the building."

While Chamberlin celebrates 125 years in business, it is clear that the company's core values as well as their experience is key to their continued success. "We have a set of 10 values called The Chamberlin Way," adds Senior Marketing Manager **Cristina Kinney**. "I think that has really guided us throughout the years, that and keeping in mind our core values. Working safely is most important because our employees lives depend on it. Installing high quality installations is how we build our reputation and how we get more work. And then, working with the spirit of cooperation. Keeping those three core things in mind on every job we undertake, as well as the rest of our values has really helped us develop the team members we have, the way we deliver our work, treating each other and our clients with respect, has been a really, really good way to develop and grow a company. Safety, quality, teamwork, were a big player in our expansion, not only in our services, but in our company."

Chamberlin Roofing & Waterproofing is a total building envelope contractor. -cmw

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projects with the same principals Dom founded the company.

"We've grown with the times," says Joe. "We're in a busy market and we're growing with it. Between our two offices, we have about 45 employees. Throughout the years we have maintained long lasting relationships with our customers by focusing on customer service."

Since its founding, Fazzone Construction has been a General Contractor specializing in commercial building and hardscape improvement projects for public parks, master planned residential communities and corporate office parks.

"We're a little different than most general contractors in the sense that we self-perform most of our work and have tradesmen on staff, on the payroll. By having our own concrete, masonry and framing crews we can control quality and the flow of the work a little bit better." Within the past few years, the company has been concentrating on a Fazzone favorite, entry features and amenity centers in and around residential subdivisions, all as a result of the booming growth in the Texas market.

"We really enjoy the unique and creative nature of these projects as they allow us to showcase our craftsmanship. It's rewarding to see the positive reaction from our clients and the public."

The continued growth of the company is why Tony joined. Tony is the third

generation Fazzone to come on board.

Tony Fazzone, who is a Project Manager, is Joe's son and a licensed Architect. He is a Texas Tech graduate and worked five years as an architect before joining the family business. Moving up in the ranks, maybe Tony will take over the family business someday.

"It's kind of interesting, considering how my dad started working literally throughout his childhood with my grandfather, and then my brother and I did the same," adds Tony. "As soon as we were old enough to hold a hammer, we were shadowing our dad."

Along with Tony, **Paul Whetstone**, **Justin Diaz**, **Ana Montalvo** and **Sarah Honza** are key components of Fazzone's 65 years of success. Honza is a Jack of all trades. She helps as Business Office Manager, and actually heads up Fazzone Construction's sister company, Southwest Monument and Sign. Whetstone as General Manager oversees Fazzone Construction's Austin office. Diaz is Senior Project Manager for San Antonio area, while Montalvo is Fazzone's corporate Accounting Manager.

Plans for a 65th anniversary celebration are not set in stone, no pun intended, but Fazzone feels certain they will have a party sometime in the summer. -cmw

Submitted to Construction News Round-Up

O'Connell Robertson is pleased to announce:

Danny Cornejo has been promoted to Associate Principal. Cornejo applies his marketing experience and community connections to develop and enhance relationships with clients.



During his eight years with the firm, he has led strategic partnerships and key pursuits for the firm while developing client relationships across all market areas. Cornejo is an essential contributor to the firm, leading with O'Connell Robertson's mission to positively impact the communities O'Connell Robertson serves. -cmw

Jeremy Zorn has been promoted to Senior Associate. Zorn has been with the firm for six years. He is a licensed, professional electrical engineer with more than 20 years of experience in design and construction administration. Embodying the firm's core values of integrity, dedication, professionalism, teamwork, creativity and courage, Zorn has applied the firm's mission-driven approach to design award-winning facilities. - cmw



KW Landscape Architects proudly announces the promotion of **Wesley Salazar** as Partner. Salazar is a magnetic leader who heads up the firm's Central Texas office, located in San Antonio. Specializing in multi-family and master planned communities, Salazar leverages his expertise to manage award-winning projects and nurture a collaborative working environment. -cmw



Pape-Dawson Engineers Inc. is proud to announce the promotion of **Chris Noe**, P.E., PMP to Vice President. Noe has more than 20 years of experience in the successful construction of water and wastewater projects across the country. He will continue to lead water and wastewater infrastructure projects in the Central Texas region in this new role. -cmw



BGE Inc. happily announces that **Wes Jasek**, PE has been named Central Texas Operations Leader, overseeing the firm's offices in Austin, San Antonio and Yoakum. In this role, he will focus on operations and growth within the region, as well as key strategic initiatives within the company. Jasek joined BGE in 2009 as a senior project manager and has been instrumental in establishing the firm's presence in Central Texas. He became a Shareholder in 2014. -cmw



Steven Bankler CPA Ltd. is pleased to introduce **Marissa Carlisle**, CPA, CEP. Carlisle provides accounting, tax and estate planning services for closely held and family-owned businesses. Prior to joining the Bankler team, her experience includes seven years in public accounting. She earned her Bachelor of Business Administration and Masters in Accounting concurrently with a minor in Information Systems from Texas Lutheran University. -cmw



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Monroe admits that he didn't know if construction was the right path to go, but after dabbling in it, he began to truly enjoy it. He says that starting his company wasn't difficult because he had the idea of what he wanted to do and he knew how to do it. "The most difficult part about it was finding the people and being able to communicate your statement of work and what it is your looking for and what you need, and then just overseeing it and making sure it's done the way you want it done. It's no different than the military," he adds.

Consolidated Installation Support does everything concrete – slabs, driveways, sidewalks and streets. They also do ground up construction – framing, plumbing, electrical, etc.

Additionally, Consolidated Installation Support provides both residential and commercial services. On the residential side, however, it depends on the size of the project. If it is simple project like

painting a room, Monroe will refer someone.

Consolidated Installation Support is a service disabled veteran-owned small business (SDVOSB), minority-owned SBA 8 (a) business. They are certified with the South Central Texas Regional Certification Agency (SCTRCA). Monroe also holds his demolition, sidewalks, driveways and builder's licenses with the City of San Antonio.

"We are a honest company trying to fill a footprint in the City of San Antonio," says Monroe. "When you call on us to do a project, your're going to get good, quality service."

Monroe has no definite celebration plans for the company's 15th anniversary which will take place in June but is looking forward to celebrating.

Consolidated Installation Support LLC is a full-service general contractor in San Antonio. -cmw